## KM Media Group Portfolio Summary Sheet January 2019

| ABC (Jan-Dec | 2017) | IICREG | (Oct 2018) |
|--------------|-------|--------|------------|

| PAID-FOR NEWSPAPERS                           | Circulation | Readership |   |
|---|-------------|------------|---|
| East Kent Mercury (Series) [EM]               | 6,998       | 20,754     | ] |
| Gravesend & Dartford Messenger (Series) [DGM] | 3,421       | 11,631     | * |
| Kent Messenger (Series) [KM]                  | 20,800      | 80,432     | 1 |
| Kentish Express (Series) [KE]                 | 7,951       | 22,263     | * |
| Kentish Gazette Group [KG]                    | 9,877       | 32,912     |   |
| Folkestone & Hythe Express [FHE]              | 1,717       | 4,808      | * |
| Medway Messenger (Monday) [MI]                | 3,680       | 18,643     |   |
| Sheerness Times Guardian [ST]                 | 4,503       | 12,699     |   |
| Sittingbourne News Extra [SNE]                | 3,898       | 13,194     |   |

<sup>\*</sup> Publisher statement

ABC (Jan-Dec 2017) JICREG (Oct 2018)

|  | ( )         |            |
|--|-------------|------------|
| FREE NEWSPAPERS                                      | Circulation | Readership |
| KM Extra (Canterbury) [CE]                           | 16,585      | 16,585     |
| KM Extra (Thanet) [TE]                               | 38,592      | 41,835     |
| Messenger Extra (Gravesend, Dartford & Swanley) [GE] | 16,783      | 18,461     |

<sup>\*</sup> Publisher statement

ABC (Jan-Dec 2017) JICREG (Oct 2018)

| PACKAGED TITLES   | Circulation | Readership |
|---|-------------|------------|
| Gravesend & Dartford Messenger (Series) & Messenger Extra | 20,204      | 29,730     |
| Kentish Express (Series) + Folkestone & Hythe Express     | 9,668       | 32,124     |

ABC (Jan-Dec 2017) JICREG (Oct 2018)

| TOTALS                     | Circulation | Readership | 1 |
|----------------------------|-------------|------------|---|
| PAIDS & FREES (Supergroup) | 134,805     | 269,690    | Ī |
| PAIDS                      | 62,845      | 175,966    | * |
| FREES                      | 71,960      | 76,881     | * |

<sup>\*</sup> Publisher's statement

| KENT BUSINESS [KB] - Data for papers this title accompanies | Circulation | Readership |
|---|-------------|------------|
| Circulated with KM Series                                   | 20,800      | 80,432     |

Circulation ABC (Jan-Dec 2017)

Readership JICREG (Oct 2018)

Additional copies are circulated through local business organisations and events

| NEWSLETTERS              | Subscribers |
|--------------------------|-------------|
| News Alerts              | 5,292       |
| Kent Business            | 3,274       |
| What's On                | 9,487       |
| My Kent Family           | 5,566       |
| KMTV                     | 1,164       |
| Paul on Politics         | 794         |
| Total unique subscribers | 15,971      |

As of January 2, 2019

ABC (Jan-Dec 2017) Publisher's statement

| WHAT'S ON [WO] - Data for papers this title accompanies | Circulation | Readership |
|---|-------------|------------|
| Circulated with all paids except Medway Messenger (Mon) | 59,165      | 165,662    |

| kmfm  | Weekly Listeners | Weekly Reach |
|-------|------------------|--------------|
| East  | 91,800           | 16%          |
| West  | 96,800           | 14%          |
| Group | 188,600          | 15%          |

RAJAR Q3 2018 (Apr 2018 - Sept 2018)

| Website                    | Page Impressions | Unique Users |
|----------------------------|------------------|--------------|
| KentOnline (network)       | 16,029,008       | 1,989,765    |
| Kent Messenger             | 1,993,379        | 505,867      |
| Medway Messenger           | 1,683,988        | 426,011      |
| Kentish Express            | 1,262,078        | 347,041      |
| Kentish Gazette            | 1,215,610        | 353,688      |
| Dartford Messenger         | 538,294          | 228,561      |
| Gravesend Messenger        | 513,986          | 194,171      |
| East Kent Mercury          | 506,756          | 194,240      |
| Sheerness Times Guardian   | 260,723          | 106,988      |
| Thanet Extra               | 1,058,880        | 427,484      |
| Sittingbourne News Extra   | 362,107          | 143,405      |
| Folkestone & Hythe Express | 479,488          | 172,112      |
| KentJobs                   | 161,291          | 20,647       |
| Kent Business              | 59,027           | 36,984       |
| kmfm                       | 86,374           | 26,658       |
| What's On                  | 175,795          | 98,599       |
| My Kent Family             | 37,163           | 25,300       |
| Kent Homes                 | 44,117           | 4,201        |
| CarsfromKent               | 17,053           | 5,054        |
| FindIt365                  | 5,979            | 3,659        |
| Destination Kent           | 892              | 589          |
| Kent Wedding Day           | 837              | 588          |
| KMTV                       | 67,356           | 37,822       |

AT Internet (Dec 2018)